**Careers in Pest Management**

**Outside Sales Associate**
Are you a born salesperson? If you enjoy traveling and have excellent communication and follow-up skills, a position as an outside sales associate might be the one for you.

**Sales Manager or Director**
These positions require a college degree or equivalent sales experience and demonstrated leadership skills, with the ability to train, coach, and motivate others.

**Executive Assistant**
Position for a self-starter with exceptional computer skills, flexibility and willingness to take on a variety of tasks. You will assist the office manager and the company's executive staff with any projects they have underway.

**Office Manager**
Are you a people person? An office manager's primary responsibility is to ensure effective communication between customer service representatives, technicians, and customers in scheduling service and addressing concerns.

**Technician**
Technicians conduct inspections, correct pest control problems by applying product, baiting and monitoring, and communicate regularly with office personnel and the sales team. Technicians are also the main point of contact with the customer.

**Technical Specialist**
These highly trained individuals provide their expertise and coaching to others in the field, train new hires and act as a consultant in difficult pest-related situations.

**Operations Manager**
An operations manager trains, coaches and encourages the team of technicians and helps them on difficult assignments while keeping track of materials and ensuring equipment functions properly.

**Customer Service Representative**
Larger pest control companies may employ customer service representatives to help field customer calls and serve as a liaison between customers, service technicians and sales representatives.

NPMA promotes diversity and inclusion in the workplace